

AUM SAI INSTITUTE OF TECHNICAL EDUCATION



TRAINING & PLACEMENT CELL AND ITS FUNCTION

The placement cell at the institute has a crucial role in guiding & assisting the ASITE students for their entry into suitable employment and successful career.

Vision: To enhance creative strength in technical and analytical professionals to achieve empowerment of society.

Mission: To inculcate technical and professional competencies along with determination, imagination, hope faith and passion for the profession.

The placement cell of Institute provides guidance and all the assistance to the students for achieving their career goals. The cell takes relevant steps in identifying the demands of the industry and prepares the students towards this need. Adequate emphasis is given for soft skills development along with the regular academic program. Group discussions and aptitude tests are conducted at regular intervals to enable the students to improve their performance during placements.

The objectives of the placement cell are as follows:-

- To assist students in career growth and development
- To bridge the existing gap between industry and academia
- To develop and establish a linkage between Industry and Institute
- To support students in personality development
- To organize training programmes for corporate executives on various managerial skills

The placement cell makes an endeavor to enhance the employability of the students by conducting pre-placement industry/corporate related activities like Regular Corporate Guest lectures, Mock interview Sessions, Sector wise Panel discussions and corporate seminar etc. Institute invites mid to top level corporate professionals on campus to guide and groom students as per corporate expectations.

Every year the institute invites national reputed companies for campus recruitment for final and summer placements. On an average 60-70 % students were placed in last 3 years.

The institute has established good understanding with top companies like

- **Magneti Marelli Motherson Shock Absorber India Ltd**
- **Hitachi Automotive Systems India Pvt Ltd**
- **NISSIN Brakes India Pvt. Ltd.**
- **MIKUNI INDIA PVT. LTD.**
- **KYB YAMAHA Suspension India Pvt. Ltd.**
- **JBM Group(New Delhi)**
- **Bharat Forge(Pune)**
- **PIAGGIO Vehicles Pvt.Ltd.**
- **SKHY-Tech (Gujarat)**
- **MSK CNC Technology (Bangalore)**
- **Yazaki India Pvt. Ltd. (Pune)**
- **Dura Auto System India Pvt. Ltd**
- **Suzon Continental Group, Pune**
- **HANSA-FLEX India Pvt. Ltd.**
- **BOSCH CHASSIS SYSTEM India Pvt. Ltd.**
- **IIC TECHNOLOGIES**
- **Hitachi Energy India Ltd.**
- **DURA AUTO SYSTEM PVT. LTD.**
- **TRIGEO Technology**
- **TPSODL**

TRAINING & PLACEMENT OFFICERS

Efforts: The Training and Placement Cell functions under the supervision of a full time placement officer and operates all around the year to arrange training and campus interviews by various reputed companies. It plays crucial role in counseling and guiding the students for their successful placement. Training and Placement Cell functions with the main objective of shaping the engineering students to be readily deployable in industry.

OFFICER DETAILS: **1. Mr. Ranjan Kumar Tarai (Contact No:9658505082)**

2. Mr. Jitendra Kumar Nayak (Contact No:8984098345)

The **Mission** of Training and Placement Cell is to achieve maximum placement for students through dedication, attitude and complete involvement. The T&P cell holds the objective of acquainting the students of the Institute with Industries. The Placement cell organizes and extends services towards collaborative placement activities.

The cell conducts training activities for the final year students mainly focusing on

- Career planning
- Personality Development Industry- Institute Interaction
- off site training
- Industrial visits
- Campus placements
- Entrepreneurship Development.

Continuous interaction of the cell with the industries also helps in achieving the above goals & motivating students to contribute in this direction. This cell also helps students to improve their command on English language & Communication skill.

Career Guidance:

- Supervising students to set their career.
- Guiding about competitive exams and industrial career opportunities.
- Apprise students about job openings in government sectors and private sectors.
- Arranging Career awareness/Motivational talks.
- Counselling by Psychologist.

Training and Skill Development:

- ❖ Communication Skills.
- ❖ Personality Development.
- ❖ Aptitude Training and Practice.
- ❖ Mock Interviews.
- ❖ Industry Institute Interaction.
- ❖ Interview Technique.
- ❖ Resume Preparation.
- ❖ Formulation of Email.
- ❖ Guest Lecture.

- ❖ Industry Visits.
- ❖ Implant Training.
- ❖ Internship guideline.
- ❖ Group Discussion.
- ❖ Campus Interviews.
- ❖ Entrepreneurship Development.
- ❖ Company Specific Training.

Placement:

Industries always prefer the candidates who are good in academics, technical skills, energetic, good communication skills, multitasking, and eager to learn new thing.

Cell conducts following personality development activities to build right attitude and decision making ability.

- ❖ Connecting corporate for campus placements.
- ❖ Connecting with Alumni's to know about current openings.
- ❖ Preparing students for campus drives.
- ❖ Conducting Company specific Test
- ❖ Conducting Mock interviews.
- ❖ Conducting Aptitude Test weekly.
- ❖ Conducting many more placements activities through placement periodically

PLACEMENT FIGURE OF LAST YEAR (2022-23)

SL NO.	NAME OF THE COMPANIES VISITED FOR RECRUITMENT	NO. OF STUDENTS PLACED
1	BOSCH Chassis Systems India Pvt.Ltd.	29
2	HANSAFLEX (IFP) India Pvt. Ltd	18
3	Trigeo Technology	7
4	Yazaki India Pvt. Ltd	24
5	TPSODL,Odisha	02